

## OUR PHILOSOPHY

The study of music is essential to the formation of well-rounded adults. We support teachers, students, and parents in this process by providing instruments that are affordable, comfortable to play, and have beautiful tone.

Paying less for an inferior instrument offers a false sense of economy, creating unnecessary problems for child, parent, and teacher.

**Students** learn better if the instrument feels comfortable and has a rich tone. They especially need this support at the beginning of their musical education.

**Parents** are grateful for hassle-free instruments that satisfy the most particular teacher without returning to the dealer to fix problems. Plus an affordable way to buy an instrument over time.

**Teachers** love concentrating on the student, not instrument problems, during lessons. They are grateful we support their teaching, helping their students sound as well as they can. The finest teachers know and trust our quality, value, and integrity.

## PROGRAM BENEFITS

**EQUITY PURCHASE PLAN:** 100% of rental payments accrue towards the future purchase of an instrument or bow.

**BEST QUALITY:** Our rental inventory is superior to what many stores offer for sale. We use professional quality strings like Dominant, Helicore, Jargar, etc. Our instruments are kept in top-notch condition- you'll love them!

**FINE INVENTORY:** When you are ready to purchase, you select from our wide selection of fine instruments. You are not restricted to buying-out the instrument you are renting.

**PROFESSIONAL STAFF:** Our staff is professional, courteous, and knowledgeable in music. A trained violin maker does all repairs in-house.

**100% TRADE-UP ALLOWED:** Instruments purchased with rental credit may be traded up for 100% of the price paid: rental credit plus additional monies paid for purchase.

**FLEXIBLE PAYMENT:** You may pay every 3, 6, or 12 months. Longer rental periods are discounted.

**REFUNDS:** If you return the instrument early, we prorate fees and refund your balance.

**SUMMER FREE:** Rent for the full year and get the summer free.

**GRADUATED SIZES:** When a child outgrows an instrument, they move up in size for no cost beyond increases in rental fee.

**INSURANCE:** Instruments are covered against damage or loss.

## YOUR INVESTMENT

### Length of Contract (In Months)

3                  6                  12

#### VIOLIN:

Small	\$75	\$145	\$250
Large	\$90	\$173	\$298

#### VIOLA:

Small	\$99	\$185	\$326
Large	\$120	\$230	\$393

#### CELLO:

Small	\$144	\$248	\$431
Large	\$162	\$299	\$518

*Zero-deductible insurance included in these prices. Sales tax not included.*

*Small instruments are those up to one-quarter size. Large instruments are one-half to full size.*

## FOR PARENTS ONLY

### We care about **YOUR CHILD:**

- ❖ Your child is individually checked for correct instrument size.
- ❖ Your child receives the same respect, care, and attention as our adult professional clients.
- ❖ Your child has free, unlimited access to our referral database of private teachers.

### We care about **YOUR INVESTMENT:**

- ❖ Our reputation is built on providing excellent value for money, and we believe this program to be the finest of its type.
- ❖ Every instrument or bow you purchase from us may be traded-up anytime for a finer one. The trade-up value is 100% (rental credit plus cash paid.)

### We care about **YOUR TIME:**

- ❖ We try to accommodate busy parents and keep visits here to a minimum. In case of emergency repairs we will try to do it while you wait or provide you with another instrument.

### About Charles J. Rufino

Master Violin Maker Charles J. Rufino studied violin making and restoration for ten years in some of the finest studios of Europe and the United States. Since 1983 from his own studios in Huntington, Long Island and New York he has made instruments considered by experts to be the equal of old Masters. Today, Rufino instruments are used by discerning musicians and heard live and in recordings of concerts and television, movie and Broadway soundtracks.

He established *The Long Island Violin Shop* to share his expertise with string teachers and their students. The *LIVS* specializes in excellent affordable instruments and expert services for serious young string players. Mr. Rufino is a member of The American Federation of Violin and Bow Makers, *L'Entente Internationale des Maitres Luthiers et Archetiers d'Art*, and the String Industry Council of the American String Teachers Association (ASTA) He is well known spokesman for his art, and presents a lecture program ***The Art and Lore of the Violin*** numerous times each year.



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*The Long Island Violin Shop* is a division of

Charles J. Rufino Violin Maker LLC

24 Balsam Drive, Huntington Station, NY 11746-7702

631-427-3569

## THE LONG ISLAND VIOLIN SHOP

# INSTRUMENT RENTAL PROGRAM

*for*

# VIOLINS, VIOLAS, & VIOLONCELLOS

**631-427-3569**

**rent@liviolinshop.com**

**24 Balsam Drive  
Huntington Station New York  
11746-7702**